

2025/6 Budget - Smokecraft Start Date: 03/31/2025 End Date: 03/29/2026 LY Start: 04/01/2024 LY End: 03/30/2025			PERIOD 4		PERIOD 4		PERIOD 5		PERIOD 5		PERIOD 6		PERIOD 6		PERIOD 7		PERIOD 7		PERIOD 8		PERIOD 8		PERIOD 9		PERIOD 9			
			4/1/2024		3/31/2025		4/29/2024		4/28/2025		5/27/2024		5/26/2025		7/1/2024		6/30/2025		7/29/2024		7/28/2025		8/26/2024		8/25/2025			
			4/28/2024		4/27/2025		5/26/2024		5/25/2025		6/30/2024		6/29/2025		7/28/2024		7/27/2025		8/25/2024		8/24/2025		9/29/2024		9/28/2025			
			2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales	2024 Actual	% of Sales	2025 Budget	% of Sales		
Gross Sales																												
5100	Food Sales		\$ 115,655.59	84.57%	\$ 131,174.26	84.46%	\$ 139,888.93	86.42%	\$ 159,272.93	84.78%	\$ 170,724.17	87.08%	\$ 180,838.39	84.37%	\$ 130,733.88	87.35%	\$ 130,753.76	84.18%	\$ 152,468.85	88.80%	\$ 157,295.90	87.70%	\$ 155,965.38	86.03%	\$ 166,483.88	84.15%		
5180	NA Beverage		\$ 2,111.25	1.54%	\$ 2,394.54	1.54%	\$ 2,014.24	1.24%	\$ 2,293.35	1.22%	\$ 3,297.88	1.68%	\$ 3,493.26	1.63%	\$ 2,831.75	1.89%	\$ 2,832.18	1.82%	\$ 3,994.99	2.33%	\$ 4,121.47	2.30%	\$ 3,432.72	1.89%	\$ 3,664.23	1.85%		
Total Food Sales			\$ 117,766.84	86.11%	\$ 133,568.80	86.00%	\$ 141,903.17	87.66%	\$ 161,566.27	86.00%	\$ 174,022.05	88.76%	\$ 184,331.65	86.00%	\$ 133,565.63	89.24%	\$ 133,585.94	86.00%	\$ 156,463.84	91.13%	\$ 161,417.37	90.00%	\$ 159,398.10	87.92%	\$ 170,148.11	86.00%		
5210	Liquor Sales		\$ 10,211.00	7.47%	\$ 13,569.50	8.74%	\$ 10,911.00	6.74%	\$ 16,681.30	8.88%	\$ 11,162.00	5.69%	\$ 17,649.07	8.23%	\$ 9,544.00	6.38%	\$ 14,956.55	9.63%	\$ 8,322.00	4.85%	\$ 12,000.14	6.69%	\$ 10,877.00	6.00%	\$ 15,967.50	8.07%		
5220	Wine Sales		\$ 1,775.98	1.30%	\$ 2,360.12	1.52%	\$ 2,382.01	1.47%	\$ 3,641.74	1.94%	\$ 2,301.00	1.17%	\$ 3,638.28	1.70%	\$ 1,262.00	0.84%	\$ 1,977.70	1.27%	\$ 1,314.00	0.77%	\$ 1,894.76	1.06%	\$ 3,216.50	1.77%	\$ 4,721.84	2.39%		
5230	Bottled Beer Sales		\$ 769.75	0.56%	\$ 1,022.93	0.66%	\$ 557.25	0.34%	\$ 851.95	0.45%	\$ 741.00	0.38%	\$ 1,171.65	0.55%	\$ 452.50	0.30%	\$ 709.12	0.46%	\$ 395.00	0.23%	\$ 569.58	0.32%	\$ 830.00	0.46%	\$ 1,218.44	0.62%		
5240	Draft Beer Sales		\$ 6,235.00	4.56%	\$ 8,285.75	5.33%	\$ 6,118.00	3.78%	\$ 9,353.52	4.98%	\$ 7,824.00	3.99%	\$ 12,371.11	5.77%	\$ 4,848.50	3.24%	\$ 7,598.16	4.89%	\$ 5,205.50	3.03%	\$ 7,506.22	4.19%	\$ 6,977.01	3.85%	\$ 10,242.29	5.18%		
Total Beverage Sales			\$ 18,991.73	13.89%	\$ 25,238.29	16.25%	\$ 19,968.26	12.34%	\$ 30,528.51	16.25%	\$ 22,028.00	11.24%	\$ 34,830.11	16.25%	\$ 16,107.00	10.76%	\$ 25,241.53	16.25%	\$ 15,236.50	8.87%	\$ 21,970.70	12.25%	\$ 21,900.51	12.08%	\$ 32,150.08	16.25%		
Gross F&B Sales			\$ 136,758.57	101.26%	\$ 158,807.09	102.25%	\$ 161,871.43	99.09%	\$ 192,094.79	102.25%	\$ 196,050.05	100.61%	\$ 219,161.76	102.25%	\$ 149,672.63	101.17%	\$ 158,827.47	102.25%	\$ 171,700.34	100.52%	\$ 183,388.07	102.25%	\$ 181,298.61	100.80%	\$ 202,298.19	102.25%		
Deductions																												
5110	Goodwill Comps		\$ 1,474.03	1.09%	\$ 543.59	0.35%	\$ 424.83	0.26%	\$ 657.54	0.35%	\$ 709.60	0.36%	\$ 750.19	0.35%	\$ 603.29	0.41%	\$ 543.66	0.35%	\$ 149.07	0.09%	\$ 627.73	0.35%	\$ 347.90	0.19%	\$ 692.46	0.35%		
5120	Guest Recovery Comps		\$ 215.60	0.16%	\$ 310.63	0.20%	\$ 471.25	0.29%	\$ 375.74	0.20%	\$ 385.35	0.20%	\$ 428.68	0.20%	\$ 404.75	0.27%	\$ 310.66	0.20%	\$ 138.70	0.08%	\$ 358.71	0.20%	\$ 251.45	0.14%	\$ 395.69	0.20%		
5131	50% Employee Discounts		\$ 503.20	0.37%	\$ 465.94	0.30%	\$ 606.56	0.37%	\$ 563.60	0.30%	\$ 605.75	0.31%	\$ 643.02	0.30%	\$ 583.29	0.39%	\$ 466.00	0.30%	\$ 462.66	0.27%	\$ 538.06	0.30%	\$ 393.70	0.22%	\$ 593.54	0.30%		
5132	Manager Meal Discounts		\$ 500.90	0.37%	\$ 388.28	0.25%	\$ 507.75	0.31%	\$ 469.67	0.25%	\$ 671.85	0.34%	\$ 535.85	0.25%	\$ 477.26	0.32%	\$ 388.33	0.25%	\$ 182.25	0.11%	\$ 448.38	0.25%	\$ 498.08	0.28%	\$ 494.62	0.25%		
5150	Discounts Marketing		\$ 102.75	0.08%	\$ 388.28	0.25%	\$ 536.80	0.33%	\$ 469.67	0.25%	\$ 259.90	0.13%	\$ 535.85	0.25%	\$ 141.50	0.10%	\$ 388.33	0.25%	\$ 47.50	0.03%	\$ 448.38	0.25%	\$ 75.00	0.04%	\$ 494.62	0.25%		
5250	Goodwill Bar Comps		\$ 193.00	0.14%	\$ 232.97	0.15%	\$ 188.00	0.12%	\$ 281.80	0.15%	\$ 174.00	0.09%	\$ 321.51	0.15%	\$ 205.50	0.14%	\$ 233.00	0.15%	\$ 422.95	0.25%	\$ 269.03	0.15%	\$ 639.50	0.36%	\$ 296.77	0.15%		
Total Deductions			\$ 2,989.48	2.21%	\$ 2,329.69	1.50%	\$ 2,735.19	1.67%	\$ 2,818.02	2.50%	\$ 2,806.45	1.44%	\$ 3,215.09	2.50%	\$ 2,415.59	1.63%	\$ 2,329.99	1.50%	\$ 1,403.13	0.82%	\$ 2,690.29	1.50%	\$ 2,205.63	1.23%	\$ 2,967.70	1.50%		
Other Income and Expense																												
5300	Sundry Sales		\$ 125.00	0.09%	\$ -	0.00%	\$ 1,121.00	0.69%	\$ -	0.00%	\$ 585.00	0.30%	\$ -	0.00%	\$ 340.00	\$ -	\$ -	0.00%	\$ 340.00	0.20%	\$ -	0.00%	\$ 382.50	0.21%	\$ -	0.00%		
5910	Service Charge Revenue - Catering		\$ 1,160.31	0.86%	\$ -	0.00%	\$ 3,106.03	1.90%	\$ -	0.00%	\$ 1,025.15	0.53%	\$ -	0.00%	\$ 338.66	\$ -	\$ -	0.00%	\$ 174.82	0.10%	\$ -	0.00%	\$ 385.10	0.21%	\$ -	0.00%		
Total Other Income and Expense			\$ 1,285.31	0.95%	\$ -	0.00%	\$ 4,227.03	2.59%	\$ -	0.00%	\$ 1,610.15	0.83%	\$ -	0.00%	\$ 678.66	\$ -	\$ -	0.00%	\$ 514.82	0.30%	\$ -	0.00%	\$ 767.60	0.43%	\$ -	0.00%		
Net Sales			\$ 135,054.40	100.00%	\$ 155,312.56	100.75%	\$ 163,363.27	100.00%	\$ 187,867.76	100.75%	\$ 194,853.75	100.00%	\$ 214,339.13	100.75%	\$ 147,935.70	100.00%	\$ 155,332.49	100.75%	\$ 170,812.03	100.00%	\$ 179,352.63	100.75%	\$ 179,860.58	100.00%	\$ 197,846.64	100.75%		
Food Costs																												
6110	Meat Cost		\$ 16,531.58	14.04%	\$ 19,501.05	14.60%	\$ 19,794.09	13.95%	\$ 23,588.68	14.60%	\$ 28,158.21	16.18%	\$ 26,912.42	14.60%	\$ 22,242.68	16.65%	\$ 19,503.55	14.60%	\$ 24,482.85	15.65%	\$ 23,566.94	14.60%	\$ 24,537.82	15.39%	\$ 24,841.62	14.60%		
6120	Poultry Cost		\$ 3,394.20	2.88%	\$ 3,472.79	2.60%	\$ 3,475.10	2.45%	\$ 4,200.72	2.60%	\$ 4,090.57	2.35%	\$ 4,792.62	2.60%	\$ 3,721.98	2.79%	\$ 3,473.23	2.60%	\$ 4,333.69	2.77%	\$ 4,196.85	2.60%	\$ 3,934.51	2.47%	\$ 4,423.85	2.60%		
6130	Seafood Cost		\$ 461.93	0.39%	\$ 667.84	0.50%	\$ 635.67	0.45%	\$ 807.83	0.50%	\$ 811.04	0.47%	\$ 921.66	0.50%	\$ 694.44	0.52%	\$ 667.93	0.50%	\$ 142.05	0.09%	\$ 807.09	0.50%	\$ 904.55	0.57%	\$ 850.74	0.50%		
6140	Dairy Cost		\$ 5,010.34	4.25%	\$ 5,342.75	4.00%	\$ 5,493.32	3.87%	\$ 6,462.65	4.00%	\$ 6,660.79	3.83%	\$ 7,373.27	4.00%	\$ 4,886.18	3.66%	\$ 5,343.44	4.00%	\$ 4,512.88	2.88%	\$ 6,456.69	4.00%	\$ 5,943.76	3.73%	\$ 6,805.92	4.00%		
6150	Produce Cost		\$ 3,740.16	3.18%	\$ 4,274.20	3.20%	\$ 5,108.52	3.60%	\$ 5,170.12	3.20%	\$ 4,580.83	2.63%	\$ 5,898.61	3.20%	\$ 4,150.50	3.11%	\$ 4,274.75	3.20%	\$ 3,842.82	2.46%	\$ 5,165.36	3.20%	\$ 5,168.71	3.24%	\$ 5,444.74	3.20%		
6160	Bakery Cost		\$ 1,793.38	1.52%	\$ 1,869.96	1.40%	\$ 2,079.93	1.47%	\$ 2,261.93	1.40%	\$ 2,743.14	1.58%	\$ 2,580.64	1.40%	\$ 1,228.15	1.59%	\$ 1,870.20	1.40%	\$ 2,900.63	1.85%	\$ 2,259.84	1.40%	\$ 2,829.51	1.78%	\$ 2,382.07	1.40%		
6170	Grocery Cost		\$ 7,721.13	6.56%	\$ 8,281.27	6.20%	\$ 8,305.37	5.85%	\$ 10,017.11	6.20%	\$ 9,591.52	5.51%	\$ 11,428.56	6.20%	\$ 8,156.75	6.11%	\$ 8,282.33	6.20%	\$ 7,852.06	5.02%	\$ 10,007.88	6.20%	\$ 9,487.67	5.95%	\$ 10,549.18	6.20%		
6180	NA Beverage		\$ 732.83	0.62%	\$ 667.84	0.50%	\$ 598.61	0.42%	\$ 807.83	0.50%	\$ 911.86	0.52%	\$ 921.66	0.50%	\$ 441.66	0.33%	\$ 667.93	0.50%	\$ 1,379.48	0.88%	\$ 807.09	0.50%	\$ 875.65	0.55%	\$ 850.74	0.50%		
Total Food Cost			\$ 39,385.55	33.44%	\$ 44,077.70	33.00%	\$ 45,490.61	32.06%	\$ 53,316.87	33.00%	\$ 57,547.96	33.07%	\$ 60,829.44	33.00%	\$ 46,422.34	34.76%	\$ 44,083.36	33.00%	\$ 49,446.46	31.60%	\$ 53,267.73	33.00%	\$ 53,682.18	33.68%	\$ 56,148.88	33.00%		
Beverage Costs																												
6210																												

	Natural Gas	\$	799.62	0.59%	\$	931.88	0.60%	\$	841.68	0.52%	\$	1,127.21	0.60%	\$	753.41	0.39%	\$	1,071.70	0.50%	\$	589.68	0.40%	\$	931.99	0.60%	\$	381.86	0.22%	\$	1,076.12	0.60%	\$	667.62	0.37%	\$	1,187.08	0.60%
7830	Water & Sewer	\$	473.00	0.35%	\$	465.94	0.30%	\$	364.00	0.22%	\$	563.60	0.30%	\$	524.00	0.27%	\$	643.02	0.30%	\$	452.00	0.31%	\$	466.00	0.30%	\$	389.00	0.23%	\$	538.06	0.30%	\$	460.00	0.26%	\$	692.46	0.35%
7840	Firewood	\$	-	0.00%	\$	500.00	0.32%	\$	-	0.00%	\$	500.00	0.27%	\$	1,500.00	0.77%	\$	500.00	0.23%	\$	9.50	0.01%	\$	500.00	0.32%	\$	330.61	0.19%	\$	500.00	0.28%	\$	1,000.00	0.56%	\$	500.00	0.25%
Total Utilities		\$	3,711.29	2.75%	\$	4,227.50	2.72%	\$	3,440.30	2.11%	\$	4,633.09	2.47%	\$	4,684.42	2.40%	\$	4,358.10	2.03%	\$	2,810.86	1.90%	\$	4,227.98	2.72%	\$	2,820.70	1.65%	\$	4,266.41	2.38%	\$	4,287.90	2.38%	\$	4,555.86	2.30%
Total Operating Expenses		\$	57,626.98	42.67%	\$	42,029.85	27.06%	\$	34,301.46	21.00%	\$	41,086.23	21.87%	\$	45,543.99	23.37%	\$	44,186.34	20.62%	\$	39,930.93	26.99%	\$	38,389.37	24.71%	\$	42,833.91	25.08%	\$	44,324.33	24.71%	\$	40,031.86	22.26%	\$	42,890.23	21.68%
Other Income (Expenses)																																					
5500	Door Revenue			0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
5800	Commission Income	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Total Other Income		\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Operating Income Before Bonus		\$	(14,409.62)	-10.67%	\$	11,589.03	7.46%	\$	26,355.41	16.13%	\$	27,665.75	14.73%	\$	22,570.87	11.58%	\$	34,452.66	16.07%	\$	6,845.83	4.63%	\$	10,312.31	6.64%	\$	16,963.41	9.93%	\$	20,527.13	11.45%	\$	20,308.66	11.29%	\$	24,163.80	12.21%
6455	Management Bonuses	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Restaurant Operating Income		\$	(14,409.62)	-10.67%	\$	11,589.03	7.46%	\$	26,355.41	16.13%	\$	27,665.75	14.73%	\$	22,570.87	11.58%	\$	34,452.66	16.07%	\$	6,845.83	4.63%	\$	10,312.31	6.64%	\$	16,963.41	9.93%	\$	20,527.13	11.45%	\$	20,308.66	11.29%	\$	24,163.80	12.21%
Facility Expenses																																					
8010	Rents	\$	28,412.47	21.04%	\$	12,730.64	8.20%	\$	12,420.14	7.60%	\$	12,730.64	6.78%	\$	12,420.14	6.37%	\$	12,730.64	5.94%	\$	12,730.64	8.61%	\$	12,730.64	8.20%	\$	12,730.64	7.45%	\$	13,112.56	7.31%	\$	12,730.64	7.08%	\$	13,112.56	6.63%
8015	Common Area Maintenance	\$	2,203.99	1.63%	\$	2,464.00	1.59%	\$	2,315.00	1.42%	\$	2,464.00	1.31%	\$	2,315.00	1.19%	\$	2,464.00	1.15%	\$	2,315.00	1.56%	\$	2,464.00	1.59%	\$	2,315.00	1.36%	\$	2,464.00	1.37%	\$	2,315.00	1.29%	\$	2,464.00	1.25%
8020	Property Insurance	\$	132.65	0.10%	\$	111.00	0.07%	\$	132.00	0.08%	\$	111.00	0.06%	\$	132.00	0.07%	\$	111.00	0.05%	\$	132.00	0.09%	\$	111.00	0.07%	\$	132.00	0.08%	\$	111.00	0.06%	\$	132.00	0.07%	\$	111.00	0.06%
8030	Property Taxes	\$	2,535.83	1.88%	\$	3,039.57	1.96%	\$	3,671.46	2.25%	\$	3,039.57	1.62%	\$	3,671.46	1.88%	\$	3,039.57	1.42%	\$	3,671.46	2.48%	\$	3,039.57	1.96%	\$	3,671.46	2.15%	\$	3,039.57	1.69%	\$	3,540.57	1.97%	\$	3,039.57	1.54%
Total Facility Expenses		\$	33,284.94	24.65%	\$	18,345.21	11.81%	\$	18,538.60	11.35%	\$	18,345.21	9.76%	\$	18,538.60	9.51%	\$	18,345.21	8.56%	\$	18,849.10	12.74%	\$	18,345.21	11.81%	\$	18,849.10	11.03%	\$	18,727.13	10.44%	\$	18,718.21	10.41%	\$	18,727.13	9.47%
Restaurant EBDIT		\$	(47,694.56)	-35.32%	\$	(6,756.18)	-4.35%	\$	7,816.81	4.78%	\$	9,320.54	4.96%	\$	4,032.27	2.07%	\$	16,107.45	7.51%	\$	(12,003.27)	-8.11%	\$	(8,032.90)	-5.17%	\$	(1,885.69)	-1.10%	\$	1,800.00	1.00%	\$	1,590.45	0.88%	\$	5,436.67	2.75%

PERIOD 10				PERIOD 11				PERIOD 11				PERIOD 12				PERIOD 12				PERIOD 1				PERIOD 1				PERIOD 2				PERIOD 2				PERIOD 3				PERIOD 3							
9/30/2024		9/29/2025		10/28/2024		10/27/2025		12/2/2024		12/1/2025		12/30/2024		12/29/2025		12/30/2024		12/29/2025		1/27/2025		1/26/2026		2/24/2025		2/23/2026																					
10/27/2024		10/26/2025																																													

\$	715.87	0.56%	\$	1,033.66	0.70%	\$	944.55	0.48%	\$	1,905.92	0.90%	\$	1,148.67	0.89%	\$	745.76	0.50%	\$	2,216.71	1.76%	\$	969.22	0.70%	\$	1,440.65	1.14%	\$	1,015.75	0.70%	\$	1,190.00	0.70%	\$	1,178.62	0.60%	\$	11,690.32	0.63%	\$	13,174.91	0.63%
\$	828.00	0.64%	\$	590.66	0.40%	\$	545.00	0.28%	\$	847.08	0.40%	\$	535.00	0.41%	\$	372.88	0.25%	\$	527.00	0.42%	\$	415.38	0.30%	\$	560.00	0.44%	\$	580.43	0.40%	\$	454.00	0.27%	\$	589.31	0.30%	\$	6,111.00	0.33%	\$	6,764.82	0.33%
\$	179.87	0.14%	\$	500.00	0.34%	\$	500.00	0.25%	\$	500.00	0.24%	\$	828.56	0.64%	\$	500.00	0.34%	\$	143.31	0.11%	\$	500.00	0.36%	\$	750.00	0.59%	\$	500.00	0.34%	\$	-	0.00%	\$	500.00	0.25%	\$	5,241.85	0.28%	\$	6,000.00	0.29%
\$	3,970.52	3.09%	\$	4,043.99	2.74%	\$	4,472.03	2.27%	\$	7,488.37	3.54%	\$	5,586.35	4.31%	\$	3,706.78	2.49%	\$	6,353.04	5.05%	\$	4,999.95	3.61%	\$	5,561.68	4.41%	\$	4,998.33	3.44%	\$	4,029.44	2.36%	\$	5,214.49	2.65%	\$	51,728.53	2.77%	\$	56,720.84	2.73%
\$	35,680.76	27.79%	\$	35,382.59	23.96%	\$	43,175.67	21.92%	\$	49,845.39	23.54%	\$	40,275.46	31.05%	\$	37,933.70	25.43%	\$	36,164.74	28.73%	\$	36,423.21	26.31%	\$	38,214.16	30.29%	\$	35,999.52	24.81%	\$	42,218.69	24.72%	\$	44,956.71	22.89%	\$	495,998.61	26.53%	\$	493,447.47	23.74%
\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
\$	3,814.14	2.97%	\$	13,226.86	8.96%	\$	23,332.07	11.84%	\$	19,309.25	9.12%	\$	896.32	0.69%	\$	14,757.77	9.89%	\$	1,679.23	1.33%	\$	7,957.24	5.75%	\$	(4,019.92)	-3.19%	\$	11,129.35	7.67%	\$	14,693.53	8.60%	\$	21,050.85	10.72%	\$	119,029.93	6.37%	\$	216,142.00	10.40%
\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
\$	3,814.14	2.97%	\$	13,226.86	8.96%	\$	23,332.07	11.84%	\$	19,309.25	9.12%	\$	896.32	0.69%	\$	14,757.77	9.89%	\$	1,679.23	1.33%	\$	7,957.24	5.75%	\$	(4,019.92)	-3.19%	\$	11,129.35	7.67%	\$	14,693.53	8.60%	\$	21,050.85	10.72%	\$	119,029.93	6.37%	\$	216,142.00	10.40%
\$	12,730.64	9.91%	\$	13,112.56	8.88%	\$	12,730.64	6.46%	\$	13,112.56	6.19%	\$	12,730.64	9.82%	\$	13,112.56	8.79%	\$	12,730.64	10.11%	\$	13,112.56	9.47%	\$	12,730.64	10.09%	\$	13,112.56	9.04%	\$	12,730.64	7.45%	\$	13,112.56	6.68%	\$	167,828.51	8.98%	\$	155,823.03	7.50%
\$	2,315.00	1.80%	\$	2,464.00	1.67%	\$	2,315.00	1.18%	\$	2,464.00	1.16%	\$	2,464.00	1.90%	\$	2,464.00	1.65%	\$	2,464.00	1.96%	\$	2,464.00	1.78%	\$	2,464.00	1.95%	\$	2,464.00	1.70%	\$	2,464.00	1.44%	\$	2,464.00	1.25%	\$	28,264.99	1.51%	\$	29,568.00	1.42%
\$	132.00	0.10%	\$	111.00	0.08%	\$	132.00	0.07%	\$	111.00	0.05%	\$	111.00	0.09%	\$	111.00	0.07%	\$	111.00	0.09%	\$	111.00	0.08%	\$	111.00	0.09%	\$	111.00	0.08%	\$	111.00	0.06%	\$	111.00	0.06%	\$	1,500.65	0.08%	\$	1,332.00	0.06%
\$	3,540.57	2.76%	\$	3,039.57	2.06%	\$	3,540.57	1.80%	\$	3,039.57	1.44%	\$	3,039.57	2.34%	\$	3,039.57	2.04%	\$	3,039.57	2.41%	\$	3,039.57	2.20%	\$	3,039.57	2.41%	\$	3,039.57	2.09%	\$	3,039.57	1.78%	\$	3,039.57	1.55%	\$	40,001.66	2.14%	\$	36,474.84	1.75%
\$	18,718.21	14.58%	\$	18,727.13	12.68%	\$	18,718.21	9.50%	\$	18,727.13	8.84%	\$	18,345.21	14.14%	\$	18,727.13	12.56%	\$	18,345.21	14.57%	\$	18,727.13	13.53%	\$	18,345.21	14.54%	\$	18,727.13	12.91%	\$	18,345.21	10.74%	\$	18,727.13	9.53%	\$	237,595.81	12.71%	\$	223,197.87	10.74%
\$	(14,904.07)	-11.61%	\$	(5,500.27)	-3.72%	\$	4,613.86	2.34%	\$	582.12	0.27%	\$	(17,448.89)	-13.45%	\$	(3,969.36)	-2.66%	\$	(16,665.98)	-13.24%	\$	(10,769.89)	-7.78%	\$	(22,365.13)	-17.72%	\$	(7,597.78)	-5.24%	\$	(3,651.68)	-2.14%	\$	2,323.72	1.18%	\$	(118,565.88)	-6.34%	\$	(7,055.87)	-0.34%

2026/7 Budget - Smokecraft			PERIOD 4		PERIOD 5		PERIOD 6		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3					
Start Date: 03/30/2026 End Date: 03/28/2027 LY Start: 03/31/2025 LY End: 03/29/2026			3/30/2026 4/26/2026		4/27/2026 5/12/2026		5/25/2026 6/28/2026		6/29/2026 7/26/2026		7/27/2026 8/23/2026		8/24/2026 9/27/2026		9/28/2026 10/25/2026		10/26/2026 11/29/2026		11/30/2026 12/27/2026		12/28/2026 1/24/2027		1/25/2027 2/21/2027		2/22/2027 3/28/2027					
			2026 Budget		2026 Budget		2026 Budget		2026 Budget		2026 Budget		2026 Budget		2026 Budget		2026 Budget		2026 Budget		2027 Budget		2027 Budget		2027 Budget		TOTAL			
			% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	% of Sales	
Gross Sales			\$ 133,920.48	84.98%	\$ 169,559.82	88.89%	\$ 192,175.39	84.50%	\$ 146,559.37	84.89%	\$ 170,183.69	85.31%	\$ 178,700.47	85.11%	\$ 127,064.30	84.74%	\$ 194,801.62	84.68%	\$ 127,988.19	84.62%	\$ 124,058.43	84.46%	\$ 124,900.06	84.78%	\$ 168,307.92	84.37%	\$ 1,858,219.74	85.14%	\$ 1,858,219.74	85.14%
5100	Food Sales		\$ 133,920.48	84.98%	\$ 169,559.82	88.89%	\$ 192,175.39	84.50%	\$ 146,559.37	84.89%	\$ 170,183.69	85.31%	\$ 178,700.47	85.11%	\$ 127,064.30	84.74%	\$ 194,801.62	84.68%	\$ 127,988.19	84.62%	\$ 124,058.43	84.46%	\$ 124,900.06	84.78%	\$ 168,307.92	84.37%	\$ 1,858,219.74	85.14%	\$ 1,858,219.74	85.14%
5180	NA Beverage		\$ 1,599.96	1.02%	\$ 2,121.53	1.11%	\$ 3,409.51	1.50%	\$ 1,912.47	1.11%	\$ 1,375.43	0.69%	\$ 1,868.32	0.89%	\$ 1,886.59	1.26%	\$ 3,035.70	1.32%	\$ 2,088.92	1.38%	\$ 2,264.64	1.54%	\$ 1,798.42	1.22%	\$ 3,251.21	1.63%	\$ 26,612.69	1.22%	\$ 26,612.69	1.22%
Total Food Sales			\$ 135,520.44	86.00%	\$ 171,681.34	90.00%	\$ 195,584.91	86.00%	\$ 148,471.84	86.00%	\$ 171,559.12	86.00%	\$ 180,568.79	86.00%	\$ 128,950.89	86.00%	\$ 197,837.32	86.00%	\$ 130,077.10	86.00%	\$ 126,323.07	86.00%	\$ 126,698.48	86.00%	\$ 171,559.12	86.00%	\$ 1,884,832.43	86.36%	\$ 1,884,832.43	86.36%
Liquor Sales			\$ 12,811.19	8.13%	\$ 12,580.19	6.59%	\$ 17,694.44	7.78%	\$ 14,176.20	8.21%	\$ 17,220.24	8.63%	\$ 19,410.51	9.24%	\$ 13,335.56	8.89%	\$ 21,280.72	9.25%	\$ 13,277.49	8.78%	\$ 13,030.83	8.87%	\$ 13,282.54	9.02%	\$ 16,678.86	8.36%	\$ 184,778.76	8.47%	\$ 184,778.76	8.47%
5200	Wine Sales		\$ 2,889.54	1.83%	\$ 2,502.16	1.31%	\$ 4,248.02	1.87%	\$ 2,917.71	1.69%	\$ 3,711.13	1.86%	\$ 3,044.49	1.45%	\$ 3,139.98	2.09%	\$ 4,729.67	2.06%	\$ 2,367.59	1.57%	\$ 2,266.43	1.54%	\$ 2,899.75	1.97%	\$ 3,438.28	1.72%	\$ 38,154.75	1.75%	\$ 38,154.75	1.75%
5230	Bottled Beer Sales		\$ 1,681.13	1.07%	\$ 1,778.98	0.93%	\$ 3,261.50	1.43%	\$ 1,685.16	0.98%	\$ 2,287.14	1.15%	\$ 2,213.11	1.05%	\$ 1,482.13	0.95%	\$ 2,676.47	1.16%	\$ 1,047.68	0.69%	\$ 982.32	0.67%	\$ 678.37	0.46%	\$ 1,107.24	0.56%	\$ 20,881.23	0.96%	\$ 20,881.23	0.96%
5240	Draft Beer Sales		\$ 8,225.21	5.22%	\$ 6,983.29	3.66%	\$ 12,321.04	5.42%	\$ 9,706.81	5.62%	\$ 9,696.90	4.86%	\$ 9,975.90	4.75%	\$ 6,782.91	4.52%	\$ 9,270.31	4.03%	\$ 8,263.89	5.46%	\$ 7,956.83	5.42%	\$ 7,447.77	5.06%	\$ 11,691.04	5.86%	\$ 108,321.89	4.96%	\$ 108,321.89	4.96%
Total Beverage Sales			\$ 25,607.06	16.25%	\$ 23,844.63	12.50%	\$ 37,525.01	16.50%	\$ 28,485.88	16.50%	\$ 32,915.41	16.50%	\$ 34,644.01	16.50%	\$ 24,740.58	16.50%	\$ 37,957.16	16.50%	\$ 24,956.65	16.50%	\$ 24,236.40	16.50%	\$ 24,308.77	16.50%	\$ 32,915.41	16.50%	\$ 352,136.64	16.13%	\$ 352,136.64	16.13%
Gross F&B Sales			\$ 161,127.50	102.25%	\$ 195,525.98	102.50%	\$ 233,109.92	102.50%	\$ 176,957.72	102.50%	\$ 204,474.53	102.50%	\$ 215,212.80	102.50%	\$ 153,691.47	102.50%	\$ 235,794.48	102.50%	\$ 155,033.75	102.50%	\$ 150,559.48	102.50%	\$ 151,006.90	102.50%	\$ 204,474.53	102.50%	\$ 2,236,969.07	102.49%	\$ 2,236,969.07	102.49%
Deductions																														
5110	Goodwill Comps		\$ 866.70	0.55%	\$ 1,049.16	0.55%	\$ 1,591.97	0.70%	\$ 1,208.49	0.70%	\$ 1,396.41	0.70%	\$ 1,469.75	0.70%	\$ 1,049.60	0.70%	\$ 1,610.30	0.70%	\$ 1,058.77	0.70%	\$ 1,028.21	0.70%	\$ 1,031.27	0.70%	\$ 1,396.41	0.70%	\$ 14,757.04	0.68%	\$ 14,757.04	0.68%
5120	Guest Recovery Comps		\$ 472.75	0.30%	\$ 572.27	0.30%	\$ 909.70	0.40%	\$ 690.57	0.40%	\$ 797.95	0.40%	\$ 839.85	0.40%	\$ 599.77	0.40%	\$ 920.17	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 589.30	0.40%	\$ 797.95	0.40%	\$ 8,382.83	0.38%	\$ 8,382.83	0.38%
5131	50% Employee Discounts		\$ 709.12	0.45%	\$ 858.41	0.45%	\$ 909.70	0.40%	\$ 690.57	0.40%	\$ 797.95	0.40%	\$ 839.85	0.40%	\$ 599.77	0.40%	\$ 920.17	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 589.30	0.40%	\$ 797.95	0.40%	\$ 8,905.34	0.41%	\$ 8,905.34	0.41%
5132	Management Meal Discounts		\$ 551.54	0.35%	\$ 667.65	0.35%	\$ 909.70	0.40%	\$ 690.57	0.40%	\$ 797.95	0.40%	\$ 839.85	0.40%	\$ 599.77	0.40%	\$ 920.17	0.40%	\$ 605.01	0.40%	\$ 587.55	0.40%	\$ 589.30	0.40%	\$ 797.95	0.40%	\$ 8,557.00	0.39%	\$ 8,557.00	0.39%
5150	Discounts Marketing		\$ 551.54	0.35%	\$ 667.65	0.35%	\$ 795.99	0.35%	\$ 604.25	0.35%	\$ 698.21	0.35%	\$ 734.87	0.35%	\$ 524.80	0.35%	\$ 805.15	0.35%	\$ 529.38	0.35%	\$ 514.11	0.35%	\$ 515.63	0.35%	\$ 698.21	0.35%	\$ 7,639.78	0.35%	\$ 7,639.78	0.35%
5250	Goodwill Bar Comps		\$ 393.95	0.25%	\$ 476.89	0.25%	\$ 568.56	0.25%	\$ 431.60	0.25%	\$ 498.72	0.25%	\$ 524.91	0.25%	\$ 374.86	0.25%	\$ 575.11	0.25%	\$ 378.13	0.25%	\$ 367.22	0.25%	\$ 368.31	0.25%	\$ 498.72	0.25%	\$ 5,456.98	0.25%	\$ 5,456.98	0.25%
Total Deductions			\$ 3,545.59	2.25%	\$ 4,292.03	2.25%	\$ 5,685.61	2.50%	\$ 4,316.04	2.50%	\$ 4,987.18	2.50%	\$ 5,249.09	2.50%	\$ 3,748.57	2.50%	\$ 5,751.08	2.50%	\$ 3,781.31	2.50%	\$ 3,672.18	2.50%	\$ 3,683.10	2.50%	\$ 4,987.18	2.50%	\$ 53,167.97	2.44%	\$ 53,167.97	2.44%
Other Income and Expense																														
5300	Sundry Sales		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering		\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Total Other Income and Expense			\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%	\$ -	0.00%
Net Sales			\$ 157,581.91	100.00%	\$ 190,757.05	100.25%	\$ 227,424.31	100.00%	\$ 172,641.68	100.00%	\$ 199,487.35	100.00%	\$ 209,963.71	100.00%	\$ 149,942.90	100.00%	\$ 230,043.40	100.00%	\$ 151,252.44	100.00%	\$ 146,887.29	100.00%	\$ 147,323.81	100.00%	\$ 199,487.35	100.00%	\$ 2,182,574.94	100.00%	\$ 2,182,574.94	100.00%
Food Costs																														
6110	Meat Cost		\$ 19,785.98	14.60%	\$ 25,065.48	14.60%	\$ 28,555.40	14.60%	\$ 21,676.89	14.60%	\$ 25,047.63	14.60%	\$ 26,363.04	14.60%	\$ 18,826.83	14.60%	\$ 28,884.25	14.60%	\$ 18,991.26	14.60%	\$ 18,443.17	14.60%	\$ 18,497.98	14.60%	\$ 25,047.63	14.60%	\$ 275,185.53	14.60%	\$ 275,185.53	14.60%
6120	Poultry Cost		\$ 3,523.53	2.60%	\$ 4,463.71	2.60%	\$ 5,085.21	2.60%	\$ 3,860.27	2.60%	\$ 4,460.54	2.60%	\$ 4,694.79	2.60%	\$ 3,352.72	2.60%	\$ 5,143.77	2.60%	\$ 3,382.00	2.60%	\$ 3,284.40	2.60%	\$ 3,294.16	2.60%	\$ 4,460.54	2.60%	\$ 49,005.64	2.60%	\$ 49,005.64	2.60%
6130	Seafood Cost		\$ 677.60	0.50%	\$ 858.41	0.50%	\$ 977.92	0.50%	\$ 742.36	0.50%	\$ 857.80	0.50%	\$ 902.84	0.50%	\$ 644.75	0.50%	\$ 989.19	0.50%	\$ 650.39	0.50%	\$ 631.62	0.50%	\$ 633.49	0.50%	\$ 857.80	0.50%	\$ 9,424.16	0.50%	\$ 9,424.16	0.50%
6140	Dairy Cost		\$ 5,420.82	4.00%	\$ 6,867.25	4.00%	\$ 7,823.40	4.00%	\$ 5,938.87	4.00%	\$ 6,862.36	4.00%	\$ 7,222.75	4.00%	\$ 5,158.04	4.00%	\$ 7,913.49	4.00%	\$ 5,203.08	4.00%	\$ 5,052.92	4.00%	\$ 5,067.94	4.00%	\$ 6,862.36	4.00%	\$ 75,393.30	4.00%	\$ 75,393.30	4.00%
6150	Produce Cost		\$ 4,336.65	3.20%	\$ 5,493.80	3.20%	\$ 6,258.72	3.20%	\$ 4,751.10	3.20%	\$ 5,489.89	3.20%	\$ 5,778.20	3.20%	\$ 4,126.43	3.20%	\$ 6,330.79	3.20%	\$ 4,162.47	3.20%	\$ 4,042.34	3.20%	\$ 4,054.35	3.20%	\$ 5,489.89	3.20%	\$ 60,314.64	3.20%	\$ 60,314.64	3.20%
6160	Bakery Cost		\$ 1,897.29	1.40%	\$ 2,403.54	1.40%	\$ 2,738.19	1.40%	\$ 2,078.61	1.40%	\$ 2,401.83	1.40%	\$ 2,527.96	1.40%	\$ 1,805.31	1.40%	\$ 2,769.72	1.40%	\$ 1,821.08	1.40%	\$ 1,768.52	1.40%	\$ 1,773.78	1.40%	\$ 2,401.83	1.40%	\$ 26,387.65	1.40%	\$ 26,387.65	1.40%
6170	Grocery Cost		\$ 8,402.27	6.20%	\$ 10,644.24	6.20%	\$ 12,126.26	6.20%	\$ 9,205.25	6.20%	\$ 10,636.67	6.20%	\$ 11,195.26	6.20%	\$ 7,994.96	6.20%	\$ 12,265.91	6.20%	\$ 8,064.78	6.20%	\$ 7,832.03	6.20%	\$ 7,855.31	6.20%	\$ 10,636.67	6.20%	\$ 116,859.61	6.20%	\$ 116,859.61	6.20%
6180	NA Beverage		\$ 677.60	0.50%	\$ 858.41	0.50%	\$ 977.92	0.50%	\$ 742.36	0.50%	\$ 857.80	0.50%	\$ 902.84	0.50%	\$ 644.75	0.50%	\$ 989.19	0.50%	\$ 650.39	0.50%	\$ 631.62	0.50%	\$ 633.49	0.50%	\$ 857.80	0.50%	\$ 9,424.16	0.50%	\$ 9,424.16	0.50%
Total Food Cost			\$ 44,721.75	33.00%	\$ 56,654.84	33.00%	\$ 64,543.02	33.00%	\$ 48,995.71	33.00%	\$ 56,614.51	33.00%	\$ 59,587.70	33.00%	\$ 42,553.79	33.00%	\$ 65,286.32	33.00%	\$ 42,925.44	33.00%	\$ 41,686.61	33.00%	\$ 41,810.50	33.00%	\$ 56,614.51	33.00%	\$ 621,994.70	33.00%	\$ 621,994.70	33.00%
Beverage Costs																														
6210	Liquor Cost		\$ 2,580.11	10.08%	\$ 2,404.60	10.08%	\$ 3,297.30	8.79%	\$ 3,435.49	12.06%	\$ 2,928.26	8.90%	\$ 2,903.41	8.38%	\$ 3,177.79	12.84%	\$ 3,995.52	10.53%	\$ 2,891.40	11.59%	\$ 2,536.87	10.47%	\$ 2,576.27	10.60%	\$ 3,285.75	9.98%	\$ 36,012.80	1.65%	\$ 36,012.80	1.65%
6220	Wine Cost		\$ 718.45	2.81%	\$ 508.14	2.13%	\$ 1,551.25	4.13%	\$ 128.65	0.45%	\$ 1,024.19	3.11%	\$ 439.49	1.27%	\$ 641.00	2.59%	\$ 1,352.67	3.56%	\$ 552.60	2.21%	\$ 454.52	1.88%	\$ 619.83	2.55%	\$ 671.64	2.04%	\$ 8,662.44	0.40%	\$ 8,662.44	0.40%
6230	Bottled Beer Cost		\$																											

Restaurant Operating Income		\$	7,923.19	5.03%	\$	28,999.70	15.20%	\$	36,706.48	16.14%	\$	19,797.60	11.47%	\$	21,132.32	10.59%	\$	33,681.39	16.04%	\$	14,106.06	9.41%	\$	30,149.66	13.11%	\$	11,476.29	7.59%	\$	13,744.79	9.36%	\$	15,646.00	10.62%	\$	28,652.00	14.36%	\$	262,015.51	12.00%
Facility Expenses																																								
8010	Rents	\$	13,505.94	8.57%	\$	13,112.56	6.87%	\$	13,112.56	5.77%	\$	13,112.56	7.60%	\$	13,505.94	6.77%	\$	13,505.94	6.43%	\$	13,505.94	9.01%	\$	13,505.94	5.87%	\$	13,505.94	8.93%	\$	13,505.94	9.19%	\$	13,505.94	9.17%	\$	13,505.94	6.77%	\$	160,891.10	7.37%
8015	Common Area Maintenance	\$	2,537.92	1.61%	\$	2,537.92	1.33%	\$	2,537.92	1.12%	\$	2,537.92	1.47%	\$	2,537.92	1.27%	\$	2,537.92	1.21%	\$	2,537.92	1.69%	\$	2,537.92	1.10%	\$	2,537.92	1.68%	\$	2,537.92	1.73%	\$	2,537.92	1.72%	\$	2,537.92	1.27%	\$	30,455.04	1.40%
8020	Property Insurance	\$	114.33	0.07%	\$	114.33	0.06%	\$	114.33	0.05%	\$	114.33	0.07%	\$	114.33	0.06%	\$	114.33	0.05%	\$	114.33	0.08%	\$	114.33	0.05%	\$	114.33	0.08%	\$	114.33	0.08%	\$	114.33	0.08%	\$	114.33	0.06%	\$	1,371.96	0.06%
8030	Property Taxes	\$	3,130.76	1.99%	\$	3,130.76	1.64%	\$	3,130.76	1.38%	\$	3,130.76	1.81%	\$	3,130.76	1.57%	\$	3,130.76	1.49%	\$	3,130.76	2.09%	\$	3,130.76	1.36%	\$	3,130.76	2.07%	\$	3,130.76	2.13%	\$	3,130.76	2.13%	\$	3,130.76	1.57%	\$	37,569.09	1.72%
Total Facility Expenses		\$	19,288.94	12.24%	\$	18,895.57	9.91%	\$	18,895.57	8.31%	\$	18,895.57	10.94%	\$	19,288.94	9.67%	\$	19,288.94	9.19%	\$	19,288.94	12.86%	\$	19,288.94	8.38%	\$	19,288.94	12.75%	\$	19,288.94	13.13%	\$	19,288.94	13.09%	\$	19,288.94	9.67%	\$	230,287.19	10.55%
Restaurant EBDIT		\$	(11,365.75)	-7.21%	\$	10,104.14	5.30%	\$	17,810.92	7.83%	\$	902.04	0.52%	\$	1,843.38	0.92%	\$	14,392.45	6.85%	\$	(5,182.88)	-3.46%	\$	10,860.72	4.72%	\$	(7,812.65)	-5.17%	\$	(5,544.15)	-3.77%	\$	(3,642.94)	-2.47%	\$	9,363.06	4.69%	\$	31,728.32	1.45%

2027/8 Budget - Smokecraft			PERIOD 4		PERIOD 5		PERIOD 6		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3																
Start Date: 03/29/2027			3/29/2027		4/26/2027		5/24/2027		6/28/2027		7/26/2027		8/23/2027		9/27/2027		10/25/2027		11/29/2027		12/27/2027		1/24/2028		2/21/2028																
End Date: 03/26/2028			4/25/2027		5/23/2027		6/27/2027		7/25/2027		8/22/2027		9/26/2027		10/24/2027		11/28/2027		12/26/2027		1/23/2028		2/20/2028		3/26/2028																
LY Start: 03/30/2026																																									
LY End: 03/28/2027																																									
			2027 Budget		2027 Budget		2027 Budget		2027 Budget		2027 Budget		2027 Budget		2027 Budget		2027 Budget		2027 Budget		2028 Budget		2028 Budget		2028 Budget		2027/8 Budget														
			% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		% of Sales		TOTAL														
Gross Sales																																									
5100	Food Sales	\$	140,616.51	84.98%	\$	178,037.81	88.89%	\$	201,784.16	84.50%	\$	153,887.34	84.89%	\$	178,692.87	85.31%	\$	187,635.50	85.11%	\$	133,417.52	84.74%	\$	204,541.70	84.68%	\$	134,387.59	84.62%	\$	130,261.35	84.46%	\$	131,145.06	84.78%	\$	176,723.31	84.37%	\$	1,951,130.72	85.14%	
5180	NA Beverage	\$	1,679.96	1.02%	\$	2,227.60	1.11%	\$	3,579.99	1.50%	\$	2,008.10	1.11%	\$	1,444.20	0.69%	\$	1,961.73	0.89%	\$	1,980.92	1.26%	\$	3,187.49	1.32%	\$	2,193.36	1.38%	\$	2,377.87	1.54%	\$	1,888.34	1.22%	\$	3,413.77	1.63%	\$	27,943.33	1.22%	
Total Food Sales			\$	142,296.47	86.00%	\$	180,265.41	90.00%	\$	205,364.15	86.00%	\$	155,895.43	86.00%	\$	180,137.08	86.00%	\$	189,597.23	86.00%	\$	135,398.44	86.00%	\$	207,729.19	86.00%	\$	136,580.96	86.00%	\$	132,639.23	86.00%	\$	133,033.40	86.00%	\$	180,137.08	86.00%	\$	1,979,074.05	86.36%
5210	Liquor Sales	\$	13,451.75	8.13%	\$	13,209.20	6.59%	\$	18,579.17	7.78%	\$	14,885.01	8.21%	\$	18,081.25	8.63%	\$	20,381.04	9.24%	\$	14,002.34	8.89%	\$	22,344.75	9.25%	\$	13,941.37	8.78%	\$	13,682.37	8.87%	\$	13,946.67	9.02%	\$	17,512.80	8.36%	\$	194,017.70	8.47%	
5220	Wine Sales	\$	3,034.02	1.83%	\$	2,627.27	1.31%	\$	4,460.42	1.87%	\$	3,063.60	1.69%	\$	3,896.69	1.86%	\$	3,196.71	1.45%	\$	3,296.98	2.09%	\$	4,966.16	2.06%	\$	2,485.97	1.57%	\$	2,379.75	1.54%	\$	3,044.74	1.97%	\$	3,610.19	1.72%	\$	40,062.49	1.75%	
5230	Bottled Beer Sales	\$	1,765.18	1.07%	\$	1,867.93	0.93%	\$	3,424.58	1.43%	\$	1,769.42	0.98%	\$	2,401.50	1.15%	\$	2,323.76	1.05%	\$	1,556.24	0.99%	\$	2,810.29	1.16%	\$	1,100.06	0.69%	\$	1,031.44	0.67%	\$	712.29	0.46%	\$	1,162.60	0.56%	\$	21,925.29	0.96%	
5240	Draft Beer Sales	\$	8,636.47	5.22%	\$	7,332.46	3.66%	\$	12,937.10	5.42%	\$	10,192.15	5.62%	\$	10,181.75	4.86%	\$	10,474.70	4.75%	\$	7,122.05	4.52%	\$	9,733.82	4.03%	\$	8,677.08	5.46%	\$	8,354.67	5.42%	\$	7,820.16	5.06%	\$	12,275.59	5.86%	\$	113,737.99	4.96%	
Total Beverage Sales			\$	26,887.41	16.25%	\$	25,036.86	12.50%	\$	39,401.26	16.50%	\$	29,910.17	16.50%	\$	34,561.18	16.50%	\$	36,376.21	16.50%	\$	25,977.61	16.50%	\$	39,855.02	16.50%	\$	26,204.49	16.50%	\$	25,448.22	16.50%	\$	25,523.85	16.50%	\$	34,561.18	16.50%	\$	369,743.47	16.13%
Gross F&B Sales			\$	169,183.88	102.25%	\$	205,302.27	102.50%	\$	244,765.41	102.50%	\$	185,805.61	102.50%	\$	214,698.26	102.50%	\$	225,973.44	102.50%	\$	161,376.04	102.50%	\$	247,584.21	102.50%	\$	162,785.44	102.50%	\$	158,087.45	102.50%	\$	158,557.25	102.50%	\$	214,698.26	102.50%	\$	2,348,817.52	102.49%
Deductions																																									
5110	Goodwill Comps	\$	910.04	0.55%	\$	1,101.62	0.55%	\$	1,671.57	0.70%	\$	1,268.92	0.70%	\$	1,466.23	0.70%	\$	1,543.23	0.70%	\$	1,102.08	0.70%	\$	1,690.82	0.70%	\$	1,111.71	0.70%	\$	1,079.62	0.70%	\$	1,082.83	0.70%	\$	1,466.23	0.70%	\$	15,494.90	0.68%	
5120	Guest Recovery Comps	\$	496.38	0.30%	\$	600.88	0.30%	\$	955.18	0.40%	\$	725.10	0.40%	\$	837.85	0.40%	\$	881.85	0.40%	\$	629.76	0.40%	\$	966.18	0.40%	\$	635.26	0.40%	\$	616.93	0.40%	\$	618.76	0.40%	\$	837.85	0.40%	\$	8,801.98	0.38%	
5131	50% Employee Discounts	\$	744.57	0.45%	\$	901.33	0.45%	\$	955.18	0.40%	\$	725.10	0.40%	\$	837.85	0.40%	\$	881.85	0.40%	\$	629.76	0.40%	\$	966.18	0.40%	\$	635.26	0.40%	\$	616.93	0.40%	\$	618.76	0.40%	\$	837.85	0.40%	\$	9,350.61	0.41%	
5132	Manager Meal Discounts	\$	579.11	0.35%	\$	701.03	0.35%	\$	955.18	0.40%	\$	725.10	0.40%	\$	837.85	0.40%	\$	881.85	0.40%	\$	629.76	0.40%	\$	966.18	0.40%	\$	635.26	0.40%	\$	616.93	0.40%	\$	618.76	0.40%	\$	837.85	0.40%	\$	8,984.85	0.39%	
5150	Discounts Marketing	\$	579.11	0.35%	\$	701.03	0.35%	\$	835.78	0.35%	\$	634.46	0.35%	\$	733.12	0.35%	\$	771.62	0.35%	\$	551.04	0.35%	\$	845.41	0.35%	\$	555.85	0.35%	\$	539.81	0.35%	\$	541.41	0.35%	\$	733.12	0.35%	\$	8,021.76	0.35%	
5250	Goodwill Bar Comps	\$	413.65	0.25%	\$	500.74	0.25%	\$	596.99	0.25%	\$	453.18	0.25%	\$	523.65	0.25%	\$	551.15	0.25%	\$	393.60	0.25%	\$	603.86	0.25%	\$	397.04	0.25%	\$	385.58	0.25%	\$	386.72	0.25%	\$	523.65	0.25%	\$	5,729.83	0.25%	
Total Deductions			\$	3,722.87	2.25%	\$	4,506.64	2.25%	\$	5,969.89	2.50%	\$	4,531.84	2.50%	\$	5,236.54	2.50%	\$	5,511.55	2.50%	\$	3,936.00	2.50%	\$	6,038.64	2.50%	\$	3,970.38	2.50%	\$	3,855.79	2.50%	\$	3,867.25	2.50%	\$	5,236.54	2.50%	\$	55,603.56	2.43%
Other Income and Expense																																									
5300	Sundry Sales	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	
5910	Service Charge Revenue - Catering	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	
Total Other Income and Expense			\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%	\$	-	0.00%
Net Sales			\$	165,461.01	100.00%	\$	200,294.90	100.25%	\$	238,795.52	100.00%	\$	181,273.76	100.00%	\$	209,461.72	100.00%	\$	220,461.89	100.00%	\$	157,440.04	100.00%	\$	241,545.57	100.00%	\$	158,815.07	100.00%	\$	154,231.66	100.00%	\$	154,690.00	100.00%	\$	209,461.72	100.00%	\$	2,291,703.68	100.00%
Food Costs																																									
6110	Meat Cost	\$	20,775.28	14.60%	\$	26,318.75	14.60%	\$	29,983.17	14.60%	\$	22,760.73	14.60%	\$	26,300.01	14.60%	\$	27,681.20	14.60%	\$	19,768.17	14.60%	\$	30,328.46	14.60%	\$	19,940.82	14.60%	\$	19,365.33	14.60%	\$	19,422.88	14.60%	\$	26,300.01	14.60%	\$	288,944.81	14.60%	
6120	Poultry Cost	\$	3,699.71	2.60%	\$	4,686.90	2.60%	\$	5,339.47	2.60%	\$	4,053.28	2.60%	\$	4,683.56	2.60%	\$	4,929.53	2.60%	\$	3,520.36	2.60%	\$	5,400.96	2.60%	\$	3,551.10	2.60%	\$	3,448.62	2.60%	\$	3,458.87	2.60%	\$	4,683.56	2.60%	\$	51,455.93	2.60%	
6130	Seafood Cost	\$	711.48	0.50%	\$	901.33	0.50%	\$	1,026.82	0.50%	\$	779.48	0.50%	\$	900.69	0.50%	\$	947.99	0.50%	\$	676.99	0.50%	\$	1,038.65	0.50%	\$	682.90	0.50%	\$	663.20	0.50%	\$	665.17	0.50%	\$	900.69	0.50%	\$	9,895.37	0.50%	
6140	Dairy Cost	\$	5,691.86	4.00%	\$	7,210.62	4.00%	\$	8,214.57	4.00%	\$	6,235.82	4.00%	\$	7,205.48	4.00%	\$	7,583.89	4.00%	\$	5,415.94	4.00%	\$	8,309.17	4.00%	\$	5,463.24	4.00%	\$	5,305.57	4.00%	\$	5,321.34	4.00%	\$	7,205.48	4.00%	\$	79,162.96	4.00%	
6150	Produce Cost	\$	4,553.49	3.20%	\$	5,768.49	3.20%	\$	6,571.65	3.20%	\$	4,988.65	3.20%	\$	5,764.39	3.20%	\$	6,067.11	3.20%	\$	4,332.75	3.20%	\$	6,647.33	3.20%	\$	4,370.59	3.20%	\$	4,244.46	3.20%	\$	5,764.39	3.20%	\$	63,330.37	3.20%				
6160	Bakery Cost	\$	1,992.15	1.40%	\$	2,523.72	1.40%	\$	2,875.10	1.40%	\$	2,182.54	1.40%	\$	2,521.92	1.40%	\$	2,654.36	1.40%	\$	1,895.58	1.40%	\$	2,908.21	1.40%	\$	1,912.13	1.40%	\$	1,856.95	1.40%	\$	1,862.47	1.40%	\$	2,521.92	1.40%	\$	27,707.04	1.40%	
6170	Grocery Cost	\$	8,822.38	6.20%	\$	11,176.46	6.20%	\$	12,732.58	6.20%	\$	9,665.52	6.20%	\$	11,168.50	6.20%	\$	11,755.03	6.20%	\$	12,879.21	6.20%	\$	8,394.70	6.20%																

Restaurant Operating Income		\$	8,732.90	5.28%	\$	30,749.93	15.35%	\$	38,842.05	16.27%	\$	21,127.11	11.65%	\$	22,561.08	10.77%	\$	35,676.21	16.18%	\$	15,113.36	9.60%	\$	32,016.23	13.25%	\$	12,406.18	7.81%	\$	14,747.11	9.56%	\$	16,729.27	10.81%	\$	30,460.66	14.54%	\$	279,162.09	12.18%
Facility Expenses																																								
8010	Rents	\$	13,911.11	8.41%	\$	13,505.94	6.74%	\$	13,505.94	5.66%	\$	13,505.94	7.45%	\$	13,911.11	6.64%	\$	13,911.11	6.31%	\$	13,911.11	8.84%	\$	13,911.11	5.76%	\$	13,911.11	8.76%	\$	13,911.11	9.02%	\$	13,911.11	8.99%	\$	13,911.11	6.64%	\$	165,717.83	7.23%
8015	Common Area Maintenance	\$	2,614.06	1.58%	\$	2,614.06	1.31%	\$	2,614.06	1.09%	\$	2,614.06	1.44%	\$	2,614.06	1.25%	\$	2,614.06	1.19%	\$	2,614.06	1.66%	\$	2,614.06	1.08%	\$	2,614.06	1.65%	\$	2,614.06	1.69%	\$	2,614.06	1.69%	\$	2,614.06	1.25%	\$	31,368.69	1.37%
8020	Property Insurance	\$	117.76	0.07%	\$	117.76	0.06%	\$	117.76	0.05%	\$	117.76	0.06%	\$	117.76	0.06%	\$	117.76	0.05%	\$	117.76	0.07%	\$	117.76	0.05%	\$	117.76	0.07%	\$	117.76	0.08%	\$	117.76	0.08%	\$	117.76	0.06%	\$	1,413.12	0.06%
8030	Property Taxes	\$	3,224.68	1.95%	\$	3,224.68	1.61%	\$	3,224.68	1.35%	\$	3,224.68	1.78%	\$	3,224.68	1.54%	\$	3,224.68	1.46%	\$	3,224.68	2.05%	\$	3,224.68	1.34%	\$	3,224.68	2.03%	\$	3,224.68	2.09%	\$	3,224.68	2.08%	\$	3,224.68	1.54%	\$	38,696.16	1.69%
Total Facility Expenses		\$	19,867.61	12.01%	\$	19,462.43	9.72%	\$	19,462.43	8.15%	\$	19,462.43	10.74%	\$	19,867.61	9.49%	\$	19,867.61	9.01%	\$	19,867.61	12.62%	\$	19,867.61	8.23%	\$	19,867.61	12.51%	\$	19,867.61	12.88%	\$	19,867.61	12.84%	\$	19,867.61	9.49%	\$	237,195.80	10.35%
Restaurant EBDIT		\$	(11,134.72)	-6.73%	\$	11,287.50	5.64%	\$	19,379.62	8.12%	\$	1,664.67	0.92%	\$	2,693.47	1.29%	\$	15,808.60	7.17%	\$	(4,754.25)	-3.02%	\$	12,148.62	5.03%	\$	(7,461.43)	-4.70%	\$	(5,120.50)	-3.32%	\$	(3,138.34)	-2.03%	\$	10,593.05	5.06%	\$	41,966.29	1.83%

2028/9 Budget - Smokecraft			PERIOD 4		PERIOD 5		PERIOD 6		PERIOD 7		PERIOD 8		PERIOD 9		PERIOD 10		PERIOD 11		PERIOD 12		PERIOD 1		PERIOD 2		PERIOD 3					
Start Date: 03/27/2028			3/27/2028		4/24/2028		5/22/2028		6/26/2028		7/24/2028		8/21/2028		9/25/2028		10/23/2028		11/27/2028		12/25/2028		1/22/2029		2/19/2029		3/25/2029			
End Date: 03/25/2029			4/23/2028		5/21/2028		6/25/2028		7/23/2028		8/20/2028		9/24/2028		10/22/2028		11/26/2028		12/24/2028		1/21/2029		2/18/2029		3/25/2029					
LY Start: 03/29/2027																														
LY End: 03/26/2028																														

Restaurant Operating Income		\$	9,595.49	5.52%	\$	32,596.68	15.50%	\$	41,093.41	16.39%	\$	22,533.27	11.84%	\$	24,072.44	10.95%	\$	37,780.10	16.32%	\$	16,180.09	9.79%	\$	33,986.91	13.40%	\$	13,393.24	8.03%	\$	15,809.00	9.76%	\$	17,875.73	11.01%	\$	32,340.30	14.70%	\$	297,256.63	12.35%
Facility Expenses																																								
8010	Rents	\$	14,328.45	8.25%	\$	13,911.11	6.61%	\$	13,911.11	5.55%	\$	13,911.11	7.31%	\$	14,328.45	6.51%	\$	14,328.45	6.19%	\$	14,328.45	8.67%	\$	14,328.45	5.65%	\$	14,328.45	8.59%	\$	14,328.45	8.85%	\$	14,328.45	8.82%	\$	14,328.45	6.51%	\$	170,689.37	7.09%
8015	Common Area Maintenance	\$	2,692.48	1.55%	\$	2,692.48	1.28%	\$	2,692.48	1.07%	\$	2,692.48	1.41%	\$	2,692.48	1.22%	\$	2,692.48	1.16%	\$	2,692.48	1.63%	\$	2,692.48	1.06%	\$	2,692.48	1.61%	\$	2,692.48	1.66%	\$	2,692.48	1.66%	\$	2,692.48	1.22%	\$	32,309.75	1.34%
8020	Property Insurance	\$	121.29	0.07%	\$	121.29	0.06%	\$	121.29	0.05%	\$	121.29	0.06%	\$	121.29	0.06%	\$	121.29	0.05%	\$	121.29	0.07%	\$	121.29	0.05%	\$	121.29	0.07%	\$	121.29	0.07%	\$	121.29	0.07%	\$	121.29	0.06%	\$	1,455.51	0.06%
8030	Property Taxes	\$	3,321.42	1.91%	\$	3,321.42	1.58%	\$	3,321.42	1.32%	\$	3,321.42	1.75%	\$	3,321.42	1.51%	\$	3,321.42	1.43%	\$	3,321.42	2.01%	\$	3,321.42	1.31%	\$	3,321.42	1.99%	\$	3,321.42	2.05%	\$	3,321.42	2.04%	\$	3,321.42	1.51%	\$	39,857.04	1.66%
Total Facility Expenses		\$	20,463.64	11.78%	\$	20,046.31	9.53%	\$	20,046.31	8.00%	\$	20,046.31	10.53%	\$	20,463.64	9.30%	\$	20,463.64	8.84%	\$	20,463.64	12.38%	\$	20,463.64	8.07%	\$	20,463.64	12.27%	\$	20,463.64	12.64%	\$	20,463.64	12.60%	\$	20,463.64	9.30%	\$	244,311.68	10.15%
Restaurant EBDIT		\$	(10,868.15)	-6.26%	\$	12,550.37	5.97%	\$	21,047.10	8.39%	\$	2,486.97	1.31%	\$	3,608.80	1.64%	\$	17,316.46	7.48%	\$	(4,283.55)	-2.59%	\$	13,523.27	5.33%	\$	(7,070.40)	-4.24%	\$	(4,654.64)	-2.87%	\$	(2,687.91)	-1.59%	\$	11,876.66	5.40%	\$	52,944.96	2.20%

Restaurant Operating Income		\$	10,514.00	5.76%	\$	34,545.05	15.64%	\$	43,466.61	16.51%	\$	24,020.24	12.02%	\$	25,670.86	11.12%	\$	39,998.78	16.46%	\$	17,309.48	9.97%	\$	36,067.21	13.54%	\$	14,440.66	8.25%	\$	16,933.71	9.96%	\$	19,088.81	11.19%	\$	34,324.61	14.86%	\$	316,380.00	12.52%
Facility Expenses																																								
8010	Rents	\$	14,758.30	8.09%	\$	14,328.45	6.49%	\$	14,328.45	5.44%	\$	14,328.45	7.17%	\$	14,758.30	6.39%	\$	14,758.30	6.07%	\$	14,758.30	8.50%	\$	14,758.30	5.54%	\$	14,758.30	8.43%	\$	14,758.30	8.68%	\$	14,758.30	8.65%	\$	14,758.30	6.39%	\$	175,810.05	6.96%
8015	Common Area Maintenance	\$	2,773.25	1.52%	\$	2,773.25	1.26%	\$	2,773.25	1.05%	\$	2,773.25	1.39%	\$	2,773.25	1.20%	\$	2,773.25	1.14%	\$	2,773.25	1.60%	\$	2,773.25	1.04%	\$	2,773.25	1.58%	\$	2,773.25	1.63%	\$	2,773.25	1.63%	\$	2,773.25	1.20%	\$	33,279.04	1.32%
8020	Property Insurance	\$	124.93	0.07%	\$	124.93	0.06%	\$	124.93	0.05%	\$	124.93	0.06%	\$	124.93	0.05%	\$	124.93	0.05%	\$	124.93	0.07%	\$	124.93	0.05%	\$	124.93	0.07%	\$	124.93	0.07%	\$	124.93	0.07%	\$	124.93	0.05%	\$	1,499.18	0.06%
8030	Property Taxes	\$	3,421.06	1.88%	\$	3,421.06	1.55%	\$	3,421.06	1.30%	\$	3,421.06	1.71%	\$	3,421.06	1.48%	\$	3,421.06	1.41%	\$	3,421.06	1.97%	\$	3,421.06	1.28%	\$	3,421.06	1.95%	\$	3,421.06	2.01%	\$	3,421.06	2.01%	\$	3,421.06	1.48%	\$	41,052.75	1.62%
Total Facility Expenses		\$	21,077.55	11.55%	\$	20,647.70	9.35%	\$	20,647.70	7.84%	\$	20,647.70	10.33%	\$	21,077.55	9.13%	\$	21,077.55	8.67%	\$	21,077.55	12.14%	\$	21,077.55	7.91%	\$	21,077.55	12.04%	\$	21,077.55	12.40%	\$	21,077.55	12.36%	\$	21,077.55	9.13%	\$	251,641.03	9.96%
Restaurant EBDIT		\$	(10,563.55)	-6.79%	\$	13,897.35	6.29%	\$	22,818.91	8.67%	\$	3,372.54	1.69%	\$	4,593.31	1.99%	\$	18,921.23	7.78%	\$	(3,768.07)	-2.17%	\$	14,989.66	5.63%	\$	(6,636.89)	-3.79%	\$	(4,143.84)	-2.44%	\$	(1,988.74)	-1.17%	\$	13,247.06	5.74%	\$	64,738.97	2.56%

2030 Budget - Smokecraft		PERIOD 4			
Start Date: 03/26/2029		3/25/2030			
End Date: 06/23/2030		4/21/2030			
LY Start: 03/26/2029					
LY End: 03/24/2030					
				TOTAL	
		2030 Budget	% of Sales	2030 Budget	% of Sales
Gross Sales					
5100	Food Sales	\$ 162,781.19	84.98%	\$ 162,781.19	84.98%
5180	NA Beverage	\$ 1,944.76	1.02%	\$ 1,944.76	1.02%
	Total Food Sales	\$ 164,725.95	86.00%	\$ 164,725.95	86.00%
5210	Liquor Sales	\$ 15,572.08	8.13%	\$ 15,572.08	8.13%
5220	Wine Sales	\$ 3,512.26	1.83%	\$ 3,512.26	1.83%
5230	Bottled Beer Sales	\$ 2,043.42	1.07%	\$ 2,043.42	1.07%
5240	Draft Beer Sales	\$ 9,997.79	5.22%	\$ 9,997.79	5.22%
	Total Beverage Sales	\$ 31,125.54	16.25%	\$ 31,125.54	16.25%
	Gross F&B Sales	\$ 195,851.49	102.25%	\$ 195,851.49	102.25%
Deductions					
5110	Goodwill Comps	\$ 1,053.48	0.55%	\$ 1,053.48	0.55%
5120	Guest Recovery Comps	\$ 574.63	0.30%	\$ 574.63	0.30%
5131	50% Employee Discounts	\$ 861.94	0.45%	\$ 861.94	0.45%
5132	Manager Meal Discounts	\$ 670.40	0.35%	\$ 670.40	0.35%
5150	Discounts Marketing	\$ 670.40	0.35%	\$ 670.40	0.35%
5250	Goodwill Bar Comps	\$ 478.85	0.25%	\$ 478.85	0.25%
	Total Deductions	\$ 4,309.69	2.25%	\$ 4,309.69	2.25%
Other Income and Expense					
5300	Sundry Sales	\$ -	0.00%	\$ -	0.00%
5910	Service Charge Revenue - Catering	\$ -	0.00%	\$ -	0.00%
	Total Other Income and Expense	\$ -	0.00%	\$ -	0.00%
	Net Sales	\$ 191,541.80	100.00%	\$ 191,541.80	100.00%
Food Costs					
6110	Meat Cost	\$ 24,049.99	14.60%	\$ 24,049.99	14.60%
6120	Poultry Cost	\$ 4,282.87	2.60%	\$ 4,282.87	2.60%
6130	Seafood Cost	\$ 823.63	0.50%	\$ 823.63	0.50%
6140	Dairy Cost	\$ 6,589.04	4.00%	\$ 6,589.04	4.00%
6150	Produce Cost	\$ 5,271.23	3.20%	\$ 5,271.23	3.20%
6160	Bakery Cost	\$ 2,306.16	1.40%	\$ 2,306.16	1.40%
6170	Grocery Cost	\$ 10,213.01	6.20%	\$ 10,213.01	6.20%

6180	NA Beverage	\$	823.63	0.50%	\$	823.63	0.50%
	Total Food Cost	\$	54,359.56	33.00%	\$	54,359.56	33.00%
	Beverage Costs						
6210	Liquor Cost	\$	3,136.14	10.08%	\$	3,136.14	1.64%
6220	Wine Cost	\$	873.28	2.81%	\$	873.28	0.46%
6230	Bottled Beer Cost	\$	556.95	1.79%	\$	556.95	0.29%
6240	Draft Beer Cost	\$	1,658.73	5.33%	\$	1,658.73	0.87%
	Total Bev Cost	\$	6,225.11	20.00%	\$	6,225.11	20.00%
	Total F&B Costs	\$	60,584.67	31.63%	\$	60,584.67	31.63%
	Gross Profit	\$	130,957.13	68.37%	\$	130,957.13	68.37%
	Payroll Costs						
6310	Management Salaries	\$	18,279.34	9.54%	\$	18,279.34	9.54%
6311	Direct Labor - FOH	\$	6,703.96	3.50%	\$	6,703.96	3.50%
6312	Overtime Labor - FOH	\$	-	0.00%	\$	-	0.00%
6313	Training Labor	\$	957.71	0.50%	\$	957.71	0.50%
6314	Direct Labor - BOH	\$	35,435.23	18.50%	\$	35,435.23	18.50%
6315	Overtime Labor - BOH	\$	-	0.00%	\$	-	0.00%
	Total Labor	\$	61,376.25	32.04%	\$	61,376.25	32.04%
6510	Payroll Taxes	\$	7,278.59	3.80%	\$	7,278.59	3.80%
6530	Vacation Pay	\$	-	0.00%	\$	-	0.00%
6540	Parking	\$	225.10	0.12%	\$	225.10	0.12%
6550	Uniform Allowance	\$	-	0.00%	\$	-	0.00%
6560	Continuing Education	\$	-	0.00%	\$	-	0.00%
6570	Group Insurance	\$	635.91	0.33%	\$	635.91	0.33%
6580	Workers Compensation	\$	574.01	0.30%	\$	574.01	0.30%
6610	Other Benefits	\$	-	0.00%	\$	-	0.00%
6615	Payroll Processing Fees	\$	337.65	0.25%	\$	337.65	0.18%
	Total Payroll Expenses	\$	9,051.26	4.73%	\$	9,051.26	4.73%
	Total Payroll Costs	\$	70,427.51	36.77%	\$	70,427.51	36.77%
	Controllable Expenses						
6500	3rd Party Delivery Expense	\$	5,746.25	3.00%	\$	5,746.25	3.00%
6710	Operating Lease/Rentals-Kitchen/Bar	\$	619.03	0.32%	\$	619.03	0.32%
6740	Security	\$	-	0.00%	\$	-	0.00%
6750	Trash Removal	\$	-	0.00%	\$	-	0.00%
6790	Other Contracted Services	\$	337.65	0.18%	\$	337.65	0.18%
7010	Register Over/Short	\$	-	0.00%	\$	-	0.00%
7010	China/Glassware/Silverware	\$	766.17	0.40%	\$	766.17	0.40%
7040	Cleaning Supplies	\$	383.08	0.20%	\$	383.08	0.20%
7045	Dish Chemicals	\$	574.63	0.30%	\$	574.63	0.30%
7050	Decorations	\$	-	0.00%	\$	-	0.00%

7060	Linens	\$	1,436.56	0.75%	\$	1,436.56	0.75%
7080	New Menus/Printing	\$	-	0.00%	\$	-	0.00%
7090	Menu/Guest Check/POS Supplies	\$	-	0.00%	\$	-	0.00%
7105	To Go Supplies	\$	3,256.21	1.70%	\$	3,256.21	1.70%
7106	Catering Supplies	\$	766.17	0.40%	\$	766.17	0.40%
7110	Operating Supplies F&B	\$	2,681.59	1.40%	\$	2,681.59	1.40%
7120	Uniforms	\$	-	0.00%	\$	-	0.00%
7470	Live Entertainment	\$	-	0.00%	\$	-	0.00%
Total Controllable Expenses		\$	16,567.34	8.65%	\$	16,567.34	8.65%
General & Administrative							
7190	Other Contracted Services-Admin	\$	1,350.61	0.71%	\$	1,350.61	0.71%
7195	Accounting Services	\$	9,004.07	4.70%	\$	9,004.07	4.70%
7220	Bank Charges & Fees	\$	16.88	0.01%	\$	16.88	0.01%
7230	Licenses & Permits	\$	675.31	0.35%	\$	675.31	0.35%
7250	Credit Card Commissions	\$	4,309.69	2.25%	\$	4,309.69	2.25%
7256	Employment Ads	\$	101.30	0.05%	\$	101.30	0.05%
7270	Dues & Subscriptions	\$	56.28	0.03%	\$	56.28	0.03%
7285	Key Man/General Liability Insurance	\$	1,435.02	0.75%	\$	1,435.02	0.75%
7290	Legal & Professional Services	\$	-	0.00%	\$	-	0.00%
7320	Office Supplies & Postage	\$	191.54	0.10%	\$	191.54	0.10%
7350	Telephone/Internet/Cable	\$	731.58	0.38%	\$	731.58	0.38%
7360	Travel	\$	140.69	0.07%	\$	140.69	0.07%
7370	Meals & Entertainment	\$	-	0.00%	\$	-	0.00%
Total General & Administrative		\$	18,012.97	9.40%	\$	18,012.97	9.40%
Advertising & Promotion							
7400	Local Charitable Donations	\$	-	0.00%	\$	-	0.00%
7430	Local Advertising & Promotion	\$	-	0.00%	\$	-	0.00%
7435	Advertising & Marketing	\$	562.75	0.29%	\$	562.75	0.29%
7460	Special Promotions	\$	-	0.00%	\$	-	0.00%
Total Advertising & Promotion		\$	562.75	0.29%	\$	562.75	0.29%
Repairs & Maintenance							
7500	Repairs & Maintenance	\$	1,915.42	1.00%	\$	1,915.42	1.00%
7620	R&M HVAC & Refrigeration	\$	-	0.00%	\$	-	0.00%
7630	R&M - Plumbing	\$	-	0.00%	\$	-	0.00%
7640	R&M - Electric	\$	-	0.00%	\$	-	0.00%
7650	R&M - Exterior/Structure	\$	-	0.00%	\$	-	0.00%
7660	R&M - POS Systems	\$	-	0.00%	\$	-	0.00%
7695	Cleaning Service	\$	4,141.87	2.16%	\$	4,141.87	2.16%
7710	MC-HVAC & Refrigeration	\$	703.44	0.37%	\$	703.44	0.37%
7720	MC-Other Equipment	\$	287.00	0.15%	\$	287.00	0.15%
7750	Pest Control	\$	95.67	0.05%	\$	95.67	0.05%
7785	Carpet/Rug/Floor Cleaning	\$	-	0.00%	\$	-	0.00%
Total Repairs & Maintenance		\$	7,143.41	3.73%	\$	7,143.41	3.73%

Utilities					
7810	Electricity	\$	2,873.13	1.50%	\$ 2,873.13 1.50%
7820	Natural Gas	\$	1,149.25	0.60%	\$ 1,149.25 0.60%
7830	Water & Sewer	\$	574.63	0.30%	\$ 574.63 0.30%
7840	Firewood	\$	562.75	0.29%	\$ 562.75 0.29%
Total Utilities		\$	5,159.76	2.69%	\$ 5,159.76 2.69%
Total Operating Expenses		\$	47,446.22	24.77%	\$ 47,446.22 24.77%
Other Income (Expenses)					
5500	Door Revenue	\$	-	0.00%	\$ - 0.00%
5800	Commission Income	\$	-	0.00%	\$ - 0.00%
Total Other Income		\$	-	0.00%	\$ - 0.00%
Operating Income Before Bonus		\$	13,083.39	6.83%	\$ 13,083.39 6.83%
6455	Management Bonuses	\$	-	0.00%	\$ - 0.00%
Restaurant Operating Income		\$	13,083.39	6.83%	\$ 13,083.39 6.83%
Facility Expenses					
8010	Rents	\$	14,758.30	7.71%	\$ 14,758.30 7.71%
8015	Common Area Maintenance	\$	2,773.25	1.45%	\$ 2,773.25 1.45%
8020	Property Insurance	\$	124.93	0.07%	\$ 124.93 0.07%
8030	Property Taxes	\$	3,421.06	1.79%	\$ 3,421.06 1.79%
Total Facility Expenses		\$	21,077.55	11.00%	\$ 21,077.55 11.00%
Restaurant EBDIT		\$	(7,994.16)	-4.17%	\$ (7,994.16) -4.17%